

Media Contacts:

For Tropos Networks:  
Scott Green  
CLS Communications, Inc.  
650-679-9044  
teamgreen@rcn.com

For Syndeo:  
Ann O'Quain  
337-266-2323 ext 202  
aoquain@syndeogroup.com

**TROPOS NETWORKS AND SYNDEO DEPLOY WORLD'S LARGEST RURAL WI-FI BROADBAND NETWORK**

*Metro-Scale Wi-Fi Network Now Delivers Unprecedented Level of Broadband Access Throughout Lafayette, Louisiana*

**SAN MATEO, CA - February 19, 2004** – Tropos Networks, a leading supplier of equipment used to build metro-scale Wi-Fi networks, today announced that Syndeo Communications Group of Lafayette, Louisiana, has selected the company as its supplier for outdoor Wi-Fi equipment. Syndeo is using Tropos equipment to build metro-scale Wi-Fi networks, quickly and at low cost, providing true broadband data access to key rural development areas in the southeastern United States. The focus of the Syndeo deployments is to provide, for the first time, high-bandwidth application access to education, business, residential, and municipality customers in areas traditionally neglected by wireline broadband providers.

“Tropos Networks is a best-of-breed technology partner for our company,” said Sam Robertson, CEO of Syndeo. “Tropos matched and exceeded our expectations on delivery and performance. Proven product quality, carrier-class performance and customer support has allowed Syndeo to meet aggressive deployment goals.”

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The first of many such rural deployments has already gone live. Using the outdoor-optimized Tropos 5110 Wi-Fi cells, Syndeo has unwired more than thirteen square miles of Lafayette, Louisiana. For lowest cost and easy access, the network is accessible via standard 802.11 client devices. In addition, a piece of customer premise equipment (CPE) extends the wireless signal to structures in more remote and less densely populated areas. With the successful deployment of the network, each subscriber now has access to true broadband connectivity (>1 Mbps).

“Syndeo is mining a large seam of unmet demand in today’s market – delivering broadband to underserved areas,” said Ron Sege, President and CEO of Tropos Networks. “Tropos Networks is committed to helping Syndeo continue to expand its footprint throughout the southeastern United States. Our carrier-class Tropos 5110 Wi-Fi cells provide the coverage, flexibility, and management capabilities needed to achieve this ambitious goal.”

Syndeo plans to continue working with Tropos to further expand its wireless network footprint throughout a multi-parish area in the state of Louisiana. Announcements of future deployments are expected over the next several months.

About Tropos Networks, Inc.

Tropos Networks, Inc. is a leading supplier of systems used to build metro-scale, outdoor Wi-Fi networks. Tropos unique Wi-Fi cells, along with the first element manager to control large Wi-Fi networks, enable public agencies and service providers to deliver ubiquitous, metro-scale, broadband wireless data to users in any locale. The Tropos solution creates truly wireless and carrier-class broadband networks that are low cost and easy to install and scale. The Tropos cellular mesh architecture, patent-pending protocols and optimized radios eliminate the need for backhaul at every node and deliver maximum bandwidth regardless of conditions. Tropos products enable larger coverage areas, decreased installation costs and decreased operational costs. Tropos Networks is headquartered in San Mateo, California. For more information, please visit [www.tropos.com](http://www.tropos.com), call 650-286-4250 or write to [info@tropos.com](mailto:info@tropos.com).

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About Syndeo Communications Group LLC

Syndeo is a full-service communications company specializing in the deployment and operation of metro-scale wireless networks. Syndeo's networks provide broadband resources to public safety, municipalities, education, businesses and consumers. To round out the company's full-service product and service offerings, Syndeo provides traditional business circuits and private line connectivity. Syndeo is headquartered in Lafayette, Louisiana. For more information, please visit [www.syndeogroup.com](http://www.syndeogroup.com), call 337.266.2323 or write to [info@syndeogroup.com](mailto:info@syndeogroup.com).

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