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**TROPOS NETWORKS APPOINTS VETERAN NETWORKING EXECUTIVE
RON SEGE PRESIDENT AND CHIEF EXECUTIVE OFFICER**

*Former ROLM, 3COM, Lycos and Ellacoya Executive Brings Years of Network Industry
Expertise to Company*

SAN MATEO, CA, January 13, 2004 -Tropos Networks, Inc., the leading supplier of systems used to build metro-scale Wi-Fi networks, today announced the appointment of networking industry veteran Ron Sege as the company's President and Chief Executive Officer. Sege, most recently the CEO of Ellacoya Networks, brings 20 years of experience managing high-growth businesses in the networking market. His arrival highlights Tropos Networks' leadership in the rapidly developing metro-scale Wi-Fi market.

"Ron has the experience and track record to build on Tropos Networks' success in deploying metro-scale outdoor Wi-Fi networks for public safety and service providers," said David Hanna, Chairman of Tropos Networks. "The entire company looks forward to Ron leading us during what we expect will be a very robust growth phase." In addition to his duties as Chairman of the Board, Mr. Hanna will continue his active role in the company's strategic selling efforts.

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“We are thrilled to have an executive of Ron Sege’s caliber, experience and track-record at the helm of Tropos Networks,” said Bill Gurley, a partner at Benchmark Capital and member of Tropos Networks’ board of directors. “Out of an impressive pool of excellent candidates, Ron rose to the top because of his track record of successfully leading businesses through periods of very rapid growth.”

“Tropos is the first company to combine the ubiquity and low cost of Wi-Fi with the scalability, reliability and security of cellular,” said Ron Sege, President and CEO of Tropos. “Our unique cellular mesh architecture means easier, faster deployments and unprecedented amounts of bandwidth to the street. Tropos brought together leading technologists from MIT and Caltech, team members from world-class wireless product and networking companies, and strong financial backing to generate incredible customer traction in a large, growing, global market. From this great foundation we will build a world-class company.”

Tropos products deliver metro-scale mobile broadband access via a scalable, reliable and secure Wi-Fi infrastructure. The heart of the Tropos solution is a new class of product called a Wi-Fi cell, which layers unique intelligence on top of the 802.11 standard. Wi-Fi cells form an intelligent, self-organizing, self-healing, and truly wireless broadband data network that forwards data through the mesh along the optimal path to a wired network. The result is a high capacity Wi-Fi deployment that doesn’t require costly wired backhaul to each access point. A Tropos system can be deployed at a multi-square-mile scale to quickly, easily and securely bring wireless broadband to environments that previously could only be served by low-bandwidth cellular data services.

Prior to joining Tropos Networks, Sege was CEO of Ellacoya Networks, which develops intelligent bandwidth management products for broadband access providers. At Ellacoya, Mr. Sege oversaw the successful repositioning of the company from the CLEC market segment to

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the incumbent carrier space, garnering carrier customers and partners in the Americas, Asia and Europe. As a result, Ellacoya raised \$14 million in venture funding during the toughest fund-raising environment in memory. The company was recognized with Network Outlook's Investor's Choice Award in 2001 and 2003. Mr. Sege was named a Mass High Tech All Star and an Ernst and Young Entrepreneur of the Year Finalist.

Before Ellacoya, Mr. Sege served as President of U.S. Operations for Terra Lycos. There, he was responsible for generating significant traffic growth and consolidating a series of acquisitions into the Lycos Network. Prior to Lycos, Sege spent 10 years at 3Com, most recently as Senior Vice President of the Systems Business Unit within the \$6 billion revenue company. Sege led the transition from point products to integrated customer solutions, resulting in a 10-fold growth in revenue and securing 3Com's position as a market leader in enterprise networking. He successfully integrated nine acquisitions, helping grow the company dramatically in an extremely competitive industry.

Sege holds a bachelors degree from Pomona College and an MBA from Harvard Business School.

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About Tropos Networks, Inc.

Tropos Networks, Inc. is a leading supplier of systems used to build metro-scale Wi-Fi networks. Tropos products enable network operators, service providers and government departments to provide ubiquitous, metro-scale, broadband wireless data coverage for users in any locale. Tropos solution creates truly wireless networks that, unlike Wi-Fi hot spot deployments with access points, don't require costly wired backhaul from each node. Tropos products enable larger coverage areas, decreased installations costs and decreased operational costs. Tropos Networks is headquartered in San Mateo, California. For more information, please visit www.tropos.com, call 650-286-4250 or write to info@tropos.com.

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